

# YOUR JOURNEY TO HOMEOWNERSHIP



SINCE 1976

OVER 6,000  
HOMES IN THE BAY AREA

SUMMERHILL HOMES<sup>SM</sup>

SummerHillHomes.com

# YOUR JOURNEY TO HOMEOWNERSHIP

1



**VISIT OUR WEBSITE  
& Browse Floor Plans,  
Virtual Tours, and More**

Get familiar with our website and sign up on the interest list to stay updated with community information. (see page 3)

2



**CONTACT OUR SALES TEAM  
via Phone, Email,  
Website or In Person**

to learn more about prices and availability of homes. (see page 4)

3



**GET PRE-APPROVED  
With One of Our Preferred Lenders**

Our trusted, local lenders will assist you with your financing needs. If making a cash purchase provide cash statement in lieu of preapproval. (see page 4)

4



**SCHEDULE A TOUR  
of Your Dream Home**

Request a tour and/or information directly from our website. (see page 5)

5



**CHOOSE THE HOME THAT SUITS  
YOUR NEEDS BEST**

**Check with Sales Team on Current Sales  
Process & Availability**

Provide a deposit to reserve & sign a purchase agreement. Review community disclosures and the purchase agreement. (see page 6)

6



**VISIT THE DESIGN GALLERY  
When Available to Select &  
Personalize Your Home**

Enjoy the process of personalizing your home to make it yours. (see page 6)

7



**FINAL STEPS: ORIENTATION,  
REVIEW & CLOSE**

**We Will Help Guide You  
Each Step of The Process.**

And your sales team will keep you informed every step of the way. (see page 7)

8



**MOVE IN!  
Your Home is Ready**

While your memories begin, your journey with SummerHill doesn't end. (see page 7)

# 1

## VISIT OUR WEBSITE BROWSE FLOOR PLANS, VIRTUAL TOURS & MORE

Now is the time to explore **SummerhillHomes.com** to get familiar with all of our communities. Select a community and then select floor plans, further explore with a Matterport 3D tour, and then watch a video to feel like you are right there standing inside the home. Sign up on the website to stay up-to-date on all our communities and releases of new homes.

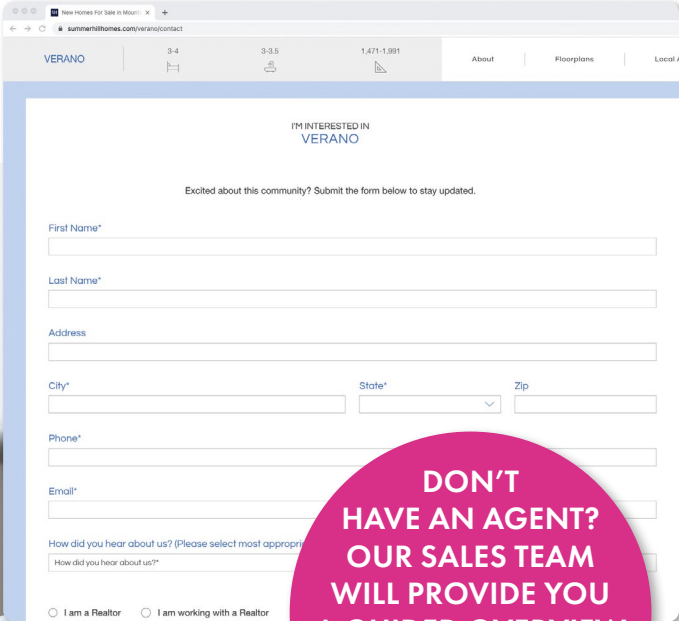


The collage illustrates the user journey on the SummerhillHomes.com website. It starts with the main navigation menu where 'COMMUNITIES' is highlighted. This leads to a community overview page for 'CITY VILLAGE' in San Ramon, CA, which lists '4 Homes - Summer 2024'. From there, users can explore 'Available Communities' like Bellaterra, Verano, Laguna Vista, Zephyr, and Almaden Heights. The bottom left shows a detailed view of the Bellaterra community, featuring 'Virtual Tour' and 'Floorplan' options. The bottom right includes a QR code for quick access and a call to action to read FAQs.

# 2

## CONTACT OUR SALES TEAM VIA PHONE, EMAIL OR IN PERSON

Learn more about prices and availability of homes.

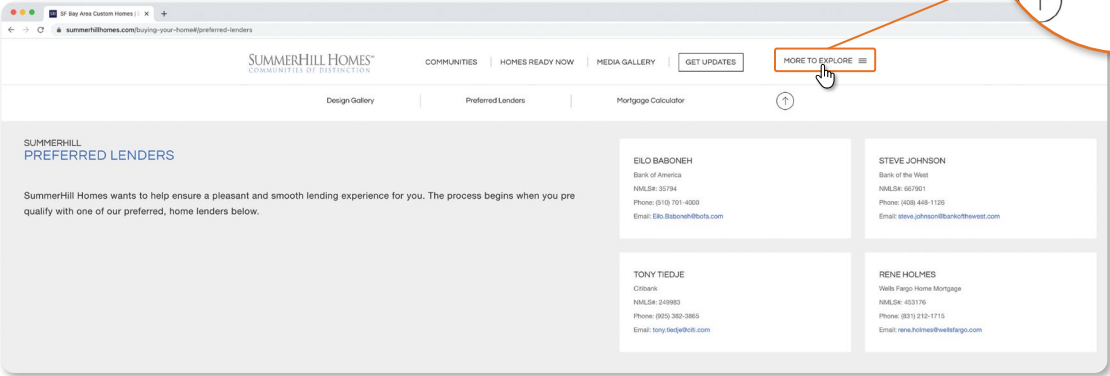
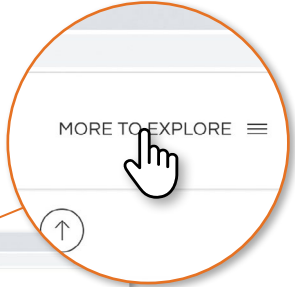


DON'T HAVE AN AGENT? OUR SALES TEAM WILL PROVIDE YOU A GUIDED OVERVIEW AND HELP YOU ALONG THE WAY

# 3

## GET PRE-APPROVED WITH ONE OF OUR PREFERRED LENDERS

SummerHill partners with a select few trusted and local PREFERRED LENDERS to assist you with your mortgage financing needs. You can find a list of our preferred lenders, along with their contact information and links to their website, to get started with this important step if financing is needed.

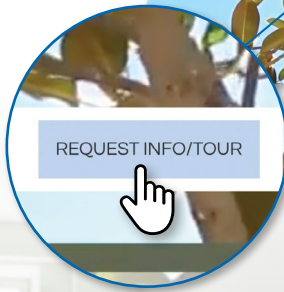
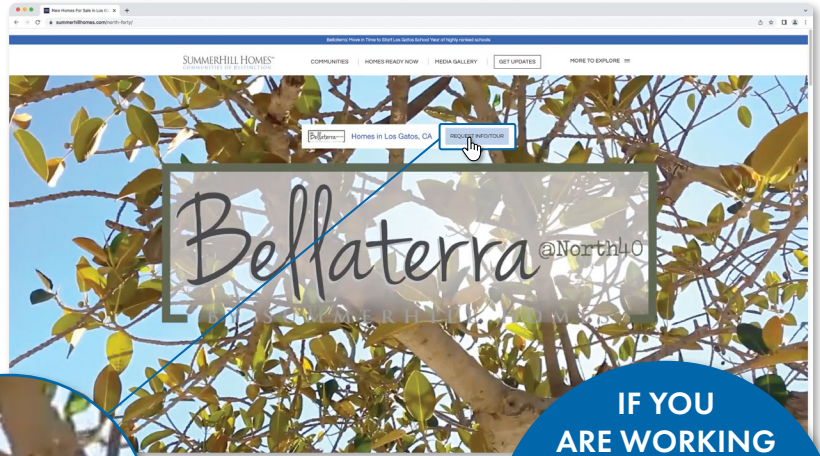




# 4

## SCHEDULE A TOUR OF YOUR DREAM HOME

Request a tour of your dream home directly from our website at **SummerhillHomes.com**. You will meet with our on-site community sales associates to tour the community, collections and plans, as well as available locations. As a reminder, for the safety and privacy of others, tours are scheduled by appointment. Please check in promptly, wear closed-toed shoes, and no children at this time please.



IF YOU ARE WORKING WITH AN AGENT, BROKER OR AGENT MUST BE WITH YOU AND REGISTER YOU AT INITIAL VISIT



5

## CHOOSE THE HOME THAT SUITS YOUR NEEDS BEST PROVIDE A DEPOSIT TO RESERVE & SIGN A PURCHASE AGREEMENT



Once you have settled on your desired home, the next step will be to provide an earnest money deposit of 3% to reserve your home. You will then review community disclosures and schedule an appointment to review and sign your SummerHill Purchase Agreement.

**WHY BUY  
NEW vs RESALE?**  
**EVERYTHING IS NEW**  
**ENERGY EFFICIENT**  
**PERSONALIZATION**  
**2 YEARS OF WARRANTY**  
**LOW MAINTENANCE**  
**KNOW YOUR  
BUILDER**

6

## VISIT THE DESIGN GALLERY TO SELECT AND PERSONALIZE YOUR HOME

Enjoy the process of personalizing your home to make it yours. When available, the next step in your process will be to schedule your appointment at our Design Gallery to select and personalize your home by viewing a variety of products, textures and styles that create everything special within your home.

SUMMERHILL HOMES™  
COMMUNITIES OF DISTINCTION

COMMUNITIES | HOMES READY NOW | MEDIA GALLERY | GET UPDATES | MORE TO EXPLORE

Design Gallery | Preferred Lenders | Mortgage Calculator

SUMMERHILL  
NEW DESIGN GALLERY

YOUR DESIGN GALLERY HERE | VIEW PHOTO GALLERY HERE

Your new SummerHill home already distinctively stands apart from any other. Now, enjoy making it truly your own at the SummerHill Homes Design Gallery.

Our Design Gallery showcases a range of the latest materials and finishes for your new home. We will assist you in creating a home that expresses your personal taste.

Depending on the stage of your new home's construction at the time of purchase, you will attend one to two Design Gallery appointments.

You are invited and encouraged to schedule a visit to the Design Gallery before your first appointment to become familiar with the materials and choices offered.



# 7

## FINAL STEPS: ORIENTATION, REVIEW & CLOSE WE WILL HELP GUIDE YOU EACH STEP OF THE PROCESS



Our experienced and dedicated sales team will hold your hand throughout the process, providing you with updates on the progress of your homebuilding, as well as the estimated completion date of your home.

As we approach approximately 30 days prior to your estimated closing date, our team will provide

you with a schedule for your initial walkthrough that will orientate you with your new home, along with your confirmed closing date, the special day in which you'll receive the keys to your brand-new home.



# 8

## MOVE IN! YOUR HOME IS READY

While your memories begin in your new home, your journey with SummerHill does not come to an end. We are on site and here when you need us.

We are dedicated to promptly responding to warranty matters. After you close, our team of professionals is available to provide an easy and enjoyable experience for our homeowners.



# NOTES

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SummerHillHomes.com

SUMMERHILL HOMES<sup>SM</sup>

Corporate Office: 3000 Executive Parkway, Suite 450, San Ramon

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